

APPENDIX

TYPES AND STRATEGIES OF REQUEST USED BY THE CHARACTERS IN THE MOVIE *FROZEN II*

Movie Stages	Sentence	Code	Type	Strategy	Power Distance Relationship	Total
Orientation	Agnarr (O.S.): Anna, Elsa! Iduna (O.S.): Bed time's soon!	Datum 01/DR/I	Direct Request (IV)	Imperative	+P -D	10
	Anna: Uh oh! The princess is trapped in the snow goblin's evil spell! Quick Elsa, make a prince, a fancy one! Oh no, the prince is stuck too! "Who cares about danger when there's love?"	Datum 02/DR/I	Direct Request (IV)	Imperative	-P -D	
	Anna: And you never told us this before? Agnarr: Well, I could tell you now... If you... Elsa: Okay, tell us now!	Datum 03/DR/I	Direct Request (IV)	Imperative	-P -D	
	Iduna: Are you sure about this? Agnarr: It's time they know... (Anna: Let's make a big snowman later) Anna says her request to Elsa.	Datum 04/DR/I	Direct Request (IV)	Imperative	-P -D	
	Runeard (Flashback): Stand tall, Agnarr.	Datum 05/DR/I	Direct Request (IV)	Imperative	+P -D	
	Mattias (Flashback): Get behind me! Agnarr: It was a brutal battle. Your grandfather ... Agnarr (Flashback): Father!	Datum 06/DR/I	Direct Request (IV)	Imperative	+P -D	

	<p>Iduna: So we're safe. Agnarr: Yes, but the forest could wake again, and we must be prepared for whatever danger it may bring. Iduna: And on that note, how about we say goodnight to your father?</p>	Datum 07/HOC/SF	Hearer-Oriented Condition (II)	Suggestory Formulae	+P -D	
	<p>Anna: Oh, but I still have so many questions! Agnarr: Save them for another night, Anna.</p>	Datum 08/DR/I	Direct Request (IV)	Imperative	+P -D	
	<p>Anna: Ugh, you know I don't have that kind of patience. Why did the Northuldra attack us anyway? Who attacks people who gave them gifts? Elsa: Do you think the forest will wake again? Iduna: Only Ahtohallan knows.</p>	Datum 09/IR/MH	Indirect Request (I)	Hinting Strategy (Mild Hint)	-P -D	
	<p>Iduna: When I was little... my mother would sing a song about special river, called Ahtohallan... that was said to hold all the answers about the past, about what we are apart of. Anna: Wow. Elsa: Will you sing it for us? Please?</p>	Datum 10/HOC/W	Hearer-Oriented Condition (II)	Willingness	-P -D	
Complica-tion	<p>Kristoff: We won. Anna: Rematch?</p>	Datum 11/HOC/W	Hearer-Oriented Condition (II)	Willingness	-P -D	21

	<p>Elsa: Oh, you know what, I think I'll turn in. Anna: Are you OK? Elsa: Just.. just tired. Good night. Olaf: Yeah, I'm tired too, and Sven promised to read me a bedtime story, didn't you Sven?</p>	Datum 12/SBC/SW	Speaker -Based Condition (III)	Wishes	-P -D
	<p>(In Elsa's room...) Elsa: (hears a knock by Anna) Come in. Anna: Yup, something's wrong.</p>	Datum 13/DR/I	Direct Request (IV)	Imperative	-P -D
	<p>(All the people evacuated) Kristoff: Yes, everyone's out and safe. Here, take one of these. You okay there, Olaf? Olaf: Oh yeah. We're calling this, "controlling what you can when things feel out of control".</p>	Datum 14/DR/I	Direct Request (IV)	Imperative	-P -D
	<p>Anna: Okay, I don't understand. You've been hearing a voice and you didn't think to tell me? Elsa: I didn't wanna worry you.</p>	Datum 15/DR/SH	Indirect Request (I)	Hinting Strategy (Strong Hint)	-P -D
	<p>Anna: Why would you do that? Elsa: Because of the voice. I know it sounds crazy, but I believe whoever is calling me is good. Anna: How can you say that? Look at our kingdom! Elsa: I know, it's just that my magic can feel it. I can feel it.</p>	Datum 16/DR/I	Direct Request (IV)	Imperative	-P -D
	<p>Grand Pabbie: Well, never a dull moment with you two. I hope you're prepared for what you have done, Elsa. Angry magical spirits are not for the faint of heart. Anna: Why are they still angry? What does this all of this have to do with Arendelle? Grand Pabbie: Let me see what</p>	Datum 17/DR/I	Direct Request (IV)	Imperative	+P +D

	I can see. The past is not what it seems. A wrong demands to be righted. Arendelle is not safe. The truth must be found. Without it... I see no future.				
	Anna: Okay, I don't understand. You've been hearing a voice and you didn't think to tell me? Elsa: I didn't wanna worry you. Anna: We made a promise not to shut each other out! Just tell me what's going on! Elsa: I woke the magical spirits of the Enchanted Forest.	Datum 18/DR/I	Direct Request (IV)	Imperative	-P -D
	Grand Pabbie: When one can see no future, all one can do is the next right thing. Elsa: The next right thing, is for me to go to the Enchanted Forest and find that voice. Kristoff, can I borrow your wagon, and Sven? Kristoff: I'm not very comfortable with the idea of that.	Datum 19/HOC/A	Hearer-Oriented Condition (II)	Ability	-P -D
	Kristoff: - I'm not very comfortable with the idea of that. Anna: - You are not going alone. Elsa: Anna, no. I have my powers to protect me, you don't.	Datum 20/IR/MH	Indirect Request (I)	Hinting Strategy (Mild Hint)	+P -D
	Anna: Excuse me, I climbed to the North Mountain, survived a frozen heart, and saved you from my ex-boyfriend, and I did it all without powers, so, you know, I'm coming. Kristoff: Me too, I'll drive. Olaf: I'll bring the snacks! Grand Pabbie: I will look after your people. Anna: Please make sure they stay out of the kingdom until we return.	Datum 21/DR/I	Direct Request (IV)	Imperative	+P +D

	Grand Pabbie: Of course.				
	Grand Pabbie: Anna, I'm worried for her. We have always feared Elsa's powers were too much for this world, now, we must pray they are enough. Anna: I won't let anything happen to her. (They travel to the Enchanted Forest)	Datum 22/DR/O	Direct Request (IV)	Obligation	+P +D
	Anna: They're both asleep. So ... what do you wanna do? Kristoff: Sven, keep us steady, will you? Anna? Ahem! Anna, remember our first trip like this when I said you have to be crazy to want marry a man you just met?	Datum 23/HOC/W	Hearer-Oriented Condition (II)	Willingness	+P -D
	Elsa: Kristoff, stop, please. I hear it. I hear the voice. Anna: You do? Olaf, wake up. Kristoff: Whoa. Anna: Wow.	Datum 24/DR/I	Direct Request (IV)	Imperative	+P -D
	Elsa: Kristoff, stop, please. I hear it. I hear the voice. Anna: You do? Olaf, wake up. Kristoff: Whoa. Anna: Wow.	Datum 25/DR/I	Direct Request (IV)	Imperative	+P -D
	(Kristoff tries to get in first, but is blocked off until Elsa opens the fog.) Anna: Promise me, we do this together, okay? Elsa: I promise. (They all enter the fog...)	Datum 26/DR/O	Direct Request (IV)	Obligation	-P -D
	Elsa: (notices a branch that will hit Anna, she deflects it off, but the Wind Spirit plays with her				

	<p>hands vigorously) Hey! Stop. Anna: (as her sister is contained by the Wind Spirit) Elsa! Let her go! Kristoff: (warns Anna not to come closer) Anna, be careful! Anna: - That's my sister! (The Wind Spirit is finally tamed after Elsa sees some memories in the snow)</p>	Datum 27/DR/I	Direct Request (IV)	Imperative	-P -D	
	<p>Elsa: (notices a branch that will hit Anna, she deflects it off, but the Wind Spirit plays with her hands vigorously) Hey! Stop. Anna: (as her sister is contained by the Wind Spirit) Elsa! Let her go! Kristoff: (warns Anna not to come closer) Anna, be careful! Anna: That's my sister! (The Wind Spirit is finally tamed after Elsa sees some memories</p>	Datum 28/DR/I	Direct Request (IV)	Imperative	-P -D	
	<p>(The Northuldran and Arendellian people confront each other between the intruders) Honeymaren: Lower your weapons. Mattias: And you lower yours!</p>	Datum 29/DR/I	Direct Request (IV)	Imperative	+P +D	
	<p>(The Northuldran and Arendellian people confront each other between the intruders) Honeymaren: Lower your weapons. Mattias: And you lower yours!</p>	Datum 30/DR/I	Direct Request (IV)	Imperative	-P +D	
	<p>Anna: (points the ice sword at Mattias) Why does that soldier looks so familiar? Arendellian Soldier: Lieutenant! Mattias: Get the sword! (Both sides charge against the intruders, until Elsa lays an icy floor on their feet)</p>	Datum 31/DR/I	Direct Request (IV)	Imperative	+P -D	

Evaluation	<p>Homeymaren: I wanna show you something. (points to Iduna's scarf) May I? You know, air, fire, water and earth.</p> <p>Elsa: Yes.</p> <p>Honeymaren: But look, there is a fifth spirit. It's said to be a bridge between us and the magic of nature.</p> <p>Elsa: A fifth spirit? (Honeymaren nods)</p>	Datum 32/HOC/W	Hearer-Oriented Condition (II)	Willingness	+P +D	7
	<p>(ground shakes)</p> <p>Honeymaren: Earth giants.</p> <p>Yelena: What are they doing down here?</p> <p>(Northuldra puts out fires, doors closes and Lt. Mattias shushes kids)</p> <p>Honeymaren: Hide. (Elsa hides behind a tree)</p>	Datum 33/DR/I	Direct Request (IV)	Imperative	+P +D	
	<p>Olaf: (tries to calm the fire spirit) This is why we don't play with fire. Ah, I can't stay mad at you, you're so cute!</p> <p>Anna: (after the earth Giant left) Please tell me, you are not about to follow them?</p> <p>Elsa: What if I can settle them like I did with the wind with the wind and fire?</p>	Datum 34/DR/I	Direct Request (IV)	Imperative	-P -D	
	<p>Elsa: You said you believed in me that this is what I was born to do.</p> <p>Anna: And I don't want to stop you from that. I, I don't want to stop you from being whatever you need to be. I just don't want you dying, trying to be everything for everyone else too. Don't do this alone. Let me help you, please. I can't lose you, Elsa.</p>	Datum 35/HOC/W	Hearer-Oriented Condition	Willingness	-P -D	

	<p>Northuldra Leader: [in a memory] King Runeard, the Dam isn't strengthening our waters, it's hurting the forest! It's cutting off the North--!</p> <p>King Runeard: [in a memory] Let... Let's not discuss this here. Let's, meet on the fjord. Have tea, Find a solution.</p>	Datum 36/DR/I	Direct Request (IV)	Imperative	+P +D	
	<p>Anna: Lieutenant Mathias Mattias: Your Highness, What are you doing?</p> <p>Anna: The dam must fall. It's the only way to break the mist and free the forest. Mattias: But we've sworn to protect Arendelle at all costs! Anna: Arendelle has no future until we make this right! King Runeard betrayed everyone!</p>	Datum 37/IR/MH	Indirect Request (I)	Hinting Strategy (Mild Hint)	+P -D	
	<p>Anna: Destroy the Dam, come on! Anna: Throw your boulders! Anna: That's it</p>	Datum 38/DR/I	Direct Request (IV)	Imperative	+P -D	
Resolution	<p>Elsa: And, Anna, Arendelle did not fall. Anna: [still crying] It didn't? Elsa: The spirits all agree, Arendelle deserves to stand with you. Anna: [sniffles] Me? Elsa: You did what was right, for everyone.</p>	Datum 39/IR/MH	Indirect Request (I)	Hinting Strategy (Mild Hint)	+P -D	3

	<p>Elsa: Anna, I need to ask you a question Anna: Okay Elsa: Do you wanna build a snowman? Anna: What? Elsa: Thank goodness, water has memory</p>	Datum 40/SBC/SN	Speaker-Based Condition (III)	Needs	+P -D
	<p>Kristoff: - Actually... There is one more thing, Anna.. Kristoff: You are the most extraordinary person I've ever known Kristoff: I love you with all I am Kristoff: Will you marry me? Anna: Yes!</p>	Datum 41/HOC/W	Hearer-Oriented Condition (II)	Willingness	-P -D